### Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

January 9, 2020

#### REVISED

### **MEMORANDUM**

# APPROVED BY BOARD

To:

Members of the Board of Education

From:

Jack R. Smith, Superintendent of Schools

Subject:

Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

00002938

Mulch, Wood Fiber-Extension

Responsible Office: Division of Maintenance

Awardee

Zeager Brothers, Inc., Middleton, Pennsylvania

\$200,000

028.18.B3

Gymnasium Equipment & Partition Inspection, Maintenance &

Repair Service

Responsible Office: Division of Maintenance/Planned

Life-cycle Asset Replacement (PLAR)

Awardee

TJ Distributors, Inc., Forest Hill, Maryland

\$100,000

054.18.B1

Reading Support Program for Students with Cognitive

Disabilities

Responsible Office: Office of Special Education

Awardee

Really Great Reading Company, LLC, Cabin John, Maryland

\$801,362

Members of the Board of Education	Members	of the Be	oard of E	Education
-----------------------------------	---------	-----------	-----------	-----------

January 9, 2020

1088536	Cooperative Purchase of Road Deicing Salt—Extension Responsible Office: Division of Maintenance	6.	
	Awardee Montgomery County Government, Rockville, Maryland	\$3.	33,000
1100572	Road Equipment Services/Snow Removal Contractors Responsible Office: Division of Maintenance		
	Awardees (See note on page 7)  A. B. Veirs & Sons, Inc., Gaithersburg, Maryland Anderson Tree Service, Inc., Dickerson, Maryland C & C Custom Lawncare, Inc., Mount Airy, Maryland Consolidated Commercial Services, LLC, Silver Spring, Maryland Double K Contractors, Inc., Damascus, Maryland Grace Management & Construction, LLC, Upper Marlboro, Maryland Kuhlman Lawn Service, LLC, Poolesville, Maryland Lapinski's Landscaping, Inc., Ashton, Maryland Midatlantic AG Consulting, Inc., Adamstown, Maryland Monocacy Custom Services, Inc., Dickerson, Maryland Newlawns, Inc., Woodsboro, Maryland Sivert Enterprises, Inc., Laytonsville, Maryland Total	\$50	00,000
16-1311-03	Industrial Restoration Services Responsible Office: Division of Maintenance	<b>43</b> 0	,0,000
	Awardee Rolyn Companies, Inc., Rockville, Maryland	\$50	0,000
18CM-174	Classroom Materials Responsible Office: Office of Curriculum and Instructional Programs		
	Awardee Lakeshore Equipment Company, Carson, California	\$45	0,000

Members	of the	Roard	of Educa	tion
TATOTITOOTS	OI LIIC	Dualu	UI Luuca	LICHI

# January 9, 2020

		7, 2020
19-010R	Custodial Supplies—Extension	·
	Responsible Office: Division of School Plant Operations	
	Awardee	
	Superior Supply LTD, Baltimore, Maryland	\$816,650
2019-AUG-41	General Services—Asset Tagging and Data Gathering	
	Responsible Office: Division of Maintenance	
	Awardee	
	Ensoft Consulting, Inc., Naperville, Illinois	\$ 60,000
B-1167	Trash Can Liners Term Agreement—Extension	
B-1107	Responsible Office: Division of School Plant Operations	
	Responsible Office. Division of School Flant Operations	
	Awardee	
	Calico Packaging, LLC, Laurel, Maryland	\$ 47,150
MDMPS31	Computer Aided Design Services—Extension	
034527	Responsible Office: Division of Construction	
	Awardees (See note on page 7)	
	Acculine Enterprises, Inc., Rockville, Maryland	
	George Vaeth Associates, Inc., Columbia, Maryland	
	Prema, LLC,* Burke, Virginia	
	Proffit & Associates Architects, PC,* Frederick, Maryland	
	Total	\$225,000
MO18-47001-	Metro Ethernet Services—Extension	
180011000-M	Responsible Office: Office of the Chief Technology Officer	
	Awardee	
	Comcast Corporation, Baltimore, Maryland	\$ 80,000
MO19-47001-	Firewall Security Appliances—Extension	
190008368-F	Responsible Office: Office of the Chief Technology Officer	
	Awardee	
	CDW, LLC, Vernon Hills, Illinois	\$125,000

Members	of the	Board	of Education
---------	--------	-------	--------------

Iominam.	Λ	20	20
January	9,	20	20

	20aku of Bushinin	January 9, 2020
MO19-47001- 190008368-M	Network Equipment Basic Maintenance Support—Extension Responsible Office: Office of the Chief Technology Officer	
	Awardee CDW, LLC, Vernon Hills, Illinois	\$220,000
4005.8	Woodwind and Brass Instrument Repairs—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	Awardees (See note on page 7) Guitar Center Stores, Inc., Frederick, Maryland Steven Loeb, Gaithersburg, Maryland Washington Music Sales Center, Inc.,* Wheaton, Maryland Total	\$ 65,000
4058.7	Office Furniture—Extension Responsible Office: Department of Materials Management	
	Awardees (See note on page 7) American Design Associates, Inc., Towson, Maryland Douron, Inc.,* Owings Mills, Maryland Total	\$400,000
4112.7	Batteries Responsible Office: Department of Materials Management	
	Awardee Daboter, Inc., Hollywood, Florida	\$ 37,079
4397.1	DAR Constitution Hall for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement	
	Awardee National Society Daughters of the American Revolution	\$150,850
4431.1	Language and Literacy Student Licenses—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	Awardee `Imagine Learning, Inc., Provo, Utah	\$ 35,475

4449.1	Coaching in Early Childhood Initiative	The same of the
	Responsible Office: Department of Special Education	
	<u>Awardee</u>	
	Shelden and Rush, LLC, Morganton, North Carolina	\$ 81,000
4883.1	Literacy and Mathematics Intervention Materials for Middle	
	School Grades 6–8	
	Responsible Office: Office of Special Education	
	<u>Awardee</u>	
	Houghton Mifflin Harcourt Publishing Company, Boston,	\$002 502
	Massachusetts	\$993,523
4899.1	UMBC for Graduation Ceremonies	
	Responsible Office: Office of School Support and Improvement	
	Awardee	
	University of Maryland, Baltimore County, Baltimore, Maryland	\$90,000
4901.1	English Language Learner Support Services	
	Responsible Office: Office of Curriculum and Instructional	
	Programs	
	Awardee	
	Annie H. Batiste,* Washington, D.C.	<b># 05 500</b>
	Tume II. Batiste, Washington, D.C.	\$ 25,599
7112.6	Lawn Maintenance Equipment—Extension	
	Responsible Office: Division of Maintenance	
	Awardees	
	C & C Custom Lawncare, Inc., Mount Airy, Maryland	\$ 2,997
	Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland	156,100
	Gambrills Equipment Company, Inc., Severn, Maryland	82,934
	Security Equipment Company, Baltimore, Maryland Total	126,213
	Total	\$368,244
7161.5	Wipes for Transportation Depots—Extension	BRANCE SE
	Responsible Office: Department of Transportation	
	Awardee	
	S. Freedman & Sons, Inc., Landover, Maryland	\$42,000
		Marie Control of the

7238.1	Document Cameras Responsible Office: Department of Technology Integration and Support	•
	Awardee IPEVO, Inc., Pleasanton, California	\$100,000
8508.1	Building Amplification System at Rockville High School Responsible Office: Division of Construction	
	Awardee Lord & Company Technologies, Inc., Manassas, Virginia	\$74,800
9008.9	Glass and Glazing Materials—Extension Responsible Office: Division of Maintenance	
	Awardees Glass Distributors, Inc.,* Bladensburg, Maryland Polymershapes Holdings, Inc., Huntersville, North Carolina (Local Affiliate: Jessup, Maryland) Total	\$159,200 <u>12,600</u> \$171,800
9139.3	Refrigerated and Frozen Foods Responsible Office: Division of Food and Nutrition Services	
	Awardee Tyson Prepared Foods, Inc., Springdale, Arkansas (Local Affiliate: Glen Burnie, Maryland)	\$100,703
9159.6	Door and Window Replacements—Extension Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)	
	Awardee Metro Metal Services, Inc., Flintstone, Maryland	\$800,000

9	1	9	n	.6
-	¥	_	v	•0

Restroom Partition Replacement at Various Facilities—Extension

Responsible Office: Division of Maintenance/Planned

Life-cycle Asset Replacement (PLAR)

### Awardee

Partition Plus, Inc.,\* Fallston, Maryland

\$150,000

#### 9706.4

Athletic Grass Field Maintenance at Various Locations

Responsible Office: Athletics Unit

### Awardees

E &E Maya Landscaping Sport Field Services, LLC,* Ashton, Maryland	\$ 50,000
R.T. MacKenzie, Inc., Jessup, Maryland	25,000
Total	\$ 75,000

## TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$8,219,235

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

<sup>\*</sup> Denotes Minority-, Female-, or Disabled-owned Business

Bid Activity Report January 9, 2020

7				Total State										1		
Total No. of MFD Contracts Awarded										ract			5: 8			-
Total No. of Bids Awarded		ontract	ontract	ct		e Contract		ntract		Texas Cont						"
Total No. of MFD Bids Received	nt Contract	N/A Howard County Public School System Contract	N/A Howard County Public School System Contract	N/A Montgomery County Government Contract	*	N/A National Cooperative Purchasing Alliance Contract	N/A City of Newport News, Virginia Contract	N/A Anne Arundel County Public Schools Contract	ls Contract	N/A Allen Independent School District, Allen, Texas Contract	nt Contract					-
Total No. of Bids Received	N/A Baltimore County Government Contract	Public School	Public School	unty Govern	N/A Montgomery County Contract	ative Purcha	News, Virgi	ounty Public	N/A Carroll County Public Schools Contract	rt School Dis	N/A Baltimore County Government Contract					4
Total No. MFD Vendors Mailed	more Count	ard County	ard County	gomery Col	gomery Cor	nal Coopera	of Newport	Arundel Co	Il County P	Independer	nore County					2
Total No. of Vendors Mailed	N/A Balti	N/A How	N/A How		N/A Mont	N/A Natio	N/A City	N/A Anne	N/A Carro	N/A Allen	N/A Baltir	N/A	N/A	N/A	N/A	10
Bid Name	Mulch, Wood FiberExtension	Gymnasium Equipment & Partition Inspection, Maintenance & Repair Service	Reading Support Program for Students with Cognitive Disabilities	Cooperative Purchase of Road Deicing Salt—Extension	Road Equipment Services/Snow Removal Contractors	Athletic Surfacing Asphalt Maintenance—Extension	Industrial Restoration Services	Classroom Materials	Custodial Supplies—Extension	General Services—Asset Tagging and Data Gathering	Trash Can Liners Term Agreement—Extension	Computer Aided Design Services—Extension	Metro Ethernet Services—Extension	Firewall Security Appliances—Extension	Network Equipment Basic Maintenance Support—Extension	Woodwind and Brass Instrument Repairs—Extension
Bid No.	00002938	028.18.B3	054.18.B1	1088536	1100572	11-18	16-1311-03	18CM-174	19-010R	2019-AUG-41	B-1167	MDMPS3 1034527	MO18-47001- 180011000-M	MO19-47001- 190008368-F	MO19-47001- 190008368-M	4005.8

Bid Activity Report January 9, 2020

	_		1	1	_	_	_	_	_				-			
Total No. of MFD	1	0	2				0			0	0	3				, 0
Total No. of Bids	2	-	en en				-			4	1	m			2	1
Total No. of MFD Bids Received	8	'n	4				0			0	2	7			-	4
Total No. of Bids Received	5	11	5				11			7	4	10			S	46
Total No. MFD Vendors Mailed	19	17	19				0			1	7	15			2	4
Total No. of Vendors Mailed	38	43	38	N/A	N/A	N/A	15	N/A	N/A	21	13	26	N/A	N/A	6	. 59
Bid Name	Office Furniture—Extension	Batteries	Classroom Furniture—Extension	DAR Constitution Hall for Graduation Ceremonies—Extension	Language and Literacy Student Licenses—Extension	Coaching in Early Childhood Initiative	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8	UMBC for Graduation Ceremonies	English Language Learner Support Services	Lawn Maintenance Equipment—Extension	Wipes for Transportation Depots—Extension	Computer Supplies—Extension	Document Cameras	Building Amplification System at Rockville High School	Glass and Glazing Materials—Extension	Refrigerated and Frozen Foods
Bid No.	4058.7	4112.7	4114.6	4397.1	4431.1	4449.1	4883.1	4899.1	4901.1	7112.6	7161.5	7195.3	7238.1	8508.1	9008.9	9139.3 F

Bid Activity Report January 9, 2020

		Total No.   Total No.	Total No.		Total No.		
		Jo	MFD	MFD   Total No.   of MFD	ofMFD	Total No.	
		Vendors	Vendors of Bids	ofBids	Bids	of Bids	Total No. of MFD
Bid No.	Bid Name	Mailed	Mailed	Received	Received	Awarded	Mailed Received Received Awarded Contracts Awarded
9159.6	Door and Window Replacements—Extension	19	∞	2	-		0
	Restroom Partition Replacement at Various						
9190.6	Facilities—Extension	19	~	2			
	Fire Alarm Replacement and Services at Various						
9637.4	Locations—Extension	28	5	4	,	4	0
9706.4	Athletic Grass Field Maintenance at Various Locations	19	2	9	1	2	-
						- Comment	